2022 ChinaSkills Competition

Test Project of Freight Forwarding

2022年全国职业院校技能大赛

货运代理项目试题

Module 2 QUOTATION

**Competition Time:**

**3.0 Hours**

### INTRODUCTION

Module 2 is quotation. The main examination skill is to offer a quotation to the customer in freight forwarding business. You should offer a quotation to customer based on the size and type of container, shipping date, route, port, costs, etc..

### DESCRIPTION OF PROJECT AND TASKS

There are four tasks in this module, you should submit the results within the specified time. The four tasks are:

1.To determine the type and quantity of container and the quantity of cargo according to the cargo characteristics and transportation requirements.

2.To draw the sailing route according to the material given.

3.To select the optimal shipping company according to the material given.

4.To calculate the related costs and make a quotation.

### MARKING SCHEME SUMMARY

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **SUBMODULE** | **STANDARD** | **SUBJECTIVE** | **OBJECTIVE** | **TOTAL** |
| **T1** | SECLET CONTAINER | 0 | 7 | 7 |
| **T2** | DRAW SAILING ROUTE | 0 | 3 | 3 |
| **T3** | SECLET SHIPPING COMPANY | 0 | 10 | 10 |
| **T4** | MAKE QUOTATION | 0 | 8 | 8 |
| **Total** |  | **0** | **28** | **28** |

### INSTRUCTIONS TO THE COMPETITOR

There are two subfolders 【M2\_01\_MATERIAL PACKAGE】and 【M2\_02\_ANSWER SHEET】in the folder【M2】. Please read the material in the folder 【M2\_01\_MATERIAL PACKAGE】, and complete the answer sheet in the folder 【M2\_02\_ANSWER SHEET】. And then rename the folder 【M2\_02\_ANSWER SHEET】as 【XX\_M2\_02 ANSWER SHEET】（XX means the competitor number）.

Please write E-mails in name of Sophia .Real names are not allowed in the mail, or it is an invalid answer.

# task 1 select container

Please calculate the cargo quantity and container quantity, find the best way to vanning. Open the file 【T1 SELECT CONTAINER】in the folder【M2\_02\_ANSWER SHEET】, and then complete it. When you finish, save and print a paper edition with the signature.

# task 2 DRAW SAILING ROUTE

Please draw the sailing route based on the port call of relevant shipment. Open the file 【T2 DRAW SAILING ROUTE】in the folder【M2\_02\_ANSWER SHEET】, and then complete it. When you finish, save and print a paper edition with the signature.

# task 3 select shipping company

According to the customer requirements, please choose an appropriate shipping date and an optimal shipping company, and then briefly describe the reasons for choosing. Opening the folder 【M2\_02\_ANSWER SHEET】and complete the file 【T3 SELECT SHIPPING COMPANY】. When you finish, save and print a paper edition with the signature.

All the costs are calculated by CNY. Please make sure the calculation result is an integer. The exchange rate of USD and CNY is 1:6.4, the exchange rate of EUR and CNY is 1:7.2 ，the exchange rate of JPY and CNY is 1:0.055

# TASK 4 MAKE QUOTATION

Please write an English quotation reply in name of Sophia to the file【EMAIL FROM SHANDONG HUAJIA FOODSTAFF CO., LTD】under the folder【M2\_01\_MATERIAL PACKAGE】and save it in the folder【M2\_02\_ANSWER SHEET】. When you finish, save and print a paper edition with your signature.